## Statement of German Brazilian Working Group on SME

The German Brazilian Forum Working Group on SME have met on September, 17, 2011 under the coordination of Vitinius Justus, from DEG-KfW as German Public Coordinator and Christoph Schmidt, representing Bodo Liesenfeld, from Lateinamerika Verein, as German Private Coordinator, and Carlos Alberto dos Santos, from SEBRAE as Brazilian Public Coordinator and Sergio Rogerio de Castro, from CNI, as Brazilian Private Coordinator.

The most important institutions from Brazilian side where presented, CNI, FIRJAN, SEBRAE, ABDI, BNDES, MRE, AHK as well as BDI, LAV, BMWI,GTAI, DIHT, IHK Cologne from German Side.

Brazil suggests the possibility of creating a regular bilateral forum to discuss SME cooperation.

Another major topic is to enhance and secure a conductive regulatory framework on both sides.

The group decided to go further in their collaboration, with the enhancing of some sectors which could be sustained by running programs of these institutions of both sides.

The group discussed the major sectors to be focused on SME for both sides, namely:

- 1. Information Technology (I.T.); 2. Renewable Energy (biofuel, solar energy);
- 3. Auto parts; 4. Health (prothesis, pharmacos, medical/ hospital equipments);
- 5. Food (fruit, organic products, coffee); 6. New Materials, advanced components (nanotechnology); 7. Mega events; 8. Environmental technologies.

CNI and BDI will suggest and reconcile which institutions on both sides could support each selected sector and will give an answer by December 1<sup>st</sup>. Thereafter both sides will agree about a new meeting during CeBIT 2012 fair, as a midterm review. On this occasion, the creation of the above mentioned forum will be evaluated.

CNI and BDI shall further discuss how SME talks should be continued taking into consideration what has been achieved on the level of the national institutions representing the selected industries with regards to the agreed common goals.

Rio de Janeiro, September, 17, 2011